

Partner with us

Drive steady recurring revenue to your business by helping your customers work better.

Partnership is our DNA.

Partnering is at the core of our business model, and cultivating a vibrant ecosystem of partners is key to our success.

Our success, as well as our sustainability as a company, depends on taking care of our partners, a vital component of our system.

We at Tape are passionate about the success of everyone who is with us on this exciting journey. When you work with us, we're your partner in growth.

The ideal partner.

We are looking for “builders”. We are looking for people who are innovative and have a hands-on approach. We are seeking people who are willing to go out there, spread the word (literally), and take action to make it happen.

As a result, our program caters to different types of partners so that each customer and partner will get the best value from our program.

NOTE: With exception of authorised work management platform partners or former partners our applicants complete a series of trainings before being certified as Tape Partners.

We seek mutual benefit.

Generally, you receive **15% of all licenses** sold (total customer lifetime).

Early partnerships with us entitles you to **20% of all licenses sold** (total customer lifetime). This offer is limited to the first 20 partners.

As a **Top deal** you will receive **30% of all licenses sold** (total customer lifetime). Limited to all customers migrating into Tape until 1st of July 2022.

NOTE: We define the partnership start date as the date when the first customer purchased Tape from your reference. We define the migration date as the date when the customer purchased Tape from your reference. Payments schedule from Tape is every quarter.

We stand with you.

In general, everyone who joins our partner program receives: An attractive monetary participation model. Fast access to the founding team. The chance to co-create a sustainable development of the program. As well as additional benefits based on the needs of each partner.

Eliminating barriers to migration for your customers, for example. For migrating your customers stuck in a yearly plan, Tape will compensate the remaining fees with a voucher, no matter which Tape plan they choose.

Note: The migration voucher does not affect your commission amount. We will shedule your payment with priority as soon as we receive the amount from your customer after the voucher has been used up.

How to join us.

Please apply on our [website](#).

As a second step, we will review your application and schedule a time to speak so that we can get to know one another.

When we are a good fit, as the third step, you will receive an official partner certification, an invitation to a shared workspace, and exclusive access to our team for help in starting a successful partnership.

Now you are ready to sell and service Tape!

**Let's take off
together. Now.**

**Schedule a call [here](#).
Apply [here](#).**